

A photograph of a white lighthouse with a black lantern room, situated on a grassy hill. The sky is dark blue, and the lighthouse is illuminated from within. The text 'Nobska' is overlaid in white, with a thin yellow horizontal line above it.

Nobska

REAL ESTATE

Hello,

This book was created especially for you, who wish to explore the most current and relevant trends in the vacation rental market. Here, you will find rich and detailed content about ONE of the most prestigious and sought-after community for vacation rentals, where this market thrives. Take advantage of the information and insights to make strategic choices and achieve successful results!



MEET CENTRAL FLORIDA

Central Florida is a diverse and dynamic region, known for its thriving tourism, vibrant communities, and economic growth. The area is home to major cities like Orlando, known for being the world capital of theme parks with attractions like Walt Disney World, Universal Studios, and SeaWorld, which draw millions of visitors each year.



Beyond tourism, Central Florida offers a broad range of economic opportunities. Orlando is also a hub for technology, healthcare, and education, with a growing presence in the life sciences, medical research, and innovation sectors. The region has seen significant real estate growth, driven by both residential development and demand for vacation rentals.

The area benefits from a year-round warm climate, making it a popular destination for tourists seeking outdoor activities, beaches, and golf courses. Additionally, Central Florida's infrastructure supports its rapid growth, with major highways and airports connecting it to both domestic and international destinations.

Central Florida's economic resilience, coupled with its high-quality of life and entertainment offerings, makes it an attractive place to live, work, and visit. For those interested in investing, the region's tourism-driven real estate market provides many opportunities.



HOW IS THE TOURISM IN CENTRAL FLORIDA?

Florida's tourism industry had a record-breaking year in 2024, welcoming 142.9 million visitors, the highest in the state's history. This marked a 1.6% increase over 2023, which was previously the strongest year on record. The fourth quarter alone saw 33.1 million visitors, setting a new benchmark for that period.



In addition to theme parks, the area offers a variety of attractions such as natural parks, resorts, and entertainment venues, which diversify the tourism experience. The influx of visitors has created strong demand for vacation rentals and real estate investments. The hospitality and service industries are also substantial, with hotels, resorts, and restaurants thriving as tourism numbers grow. The tourism sector in Central Florida is not only about entertainment; it also drives the local economy through job creation, infrastructure development, and tax revenue, making it a resilient and essential part of the region's economy.

How popular is Orlando as a tourist destination?

Orlando continues to be one of the top tourist destinations in the world in 2024. The city's tourism industry is experiencing strong growth, with increasing visitor numbers and record-breaking economic impact. Early indicators show a 4% rise in hotel demand compared to 2023, and international travel is rebounding to pre-pandemic levels. Countries such as Canada, Mexico, and Colombia are showing significant increases in direct flights to Orlando, highlighting the destination's global appeal.

The Economic Impact of Tourism in Orlando 2024

The economic impact of Orlando's tourism industry reached \$92.5 billion, up 5.6% from the previous year. Visitor spending alone rose to \$58.5 billion, supporting 464,000 jobs in Central Florida. The tourism industry also contributed \$6.6 billion in tax revenue, significantly benefiting local communities.



Source: Business Orlando: Annual Visitor Volume



HOW MUCH DO VISITORS SPEND IN ORLANDO IN 2024?

Tourism Spending in Orlando

Tourism remains a significant economic driver in Orlando. In 2024, visitors are expected to spend considerable amounts, with domestic leisure travelers averaging \$1,012 per person per trip and overseas visitors spending around \$1,116 per person. This spending includes costs for accommodation, dining, entertainment, and attractions, fueling the local economy and supporting businesses.

Economic Impact of Tourism

Tourism contributes heavily to Florida's economy. In 2023, Florida generated about \$3.5 billion in sales tax from tourism-related spending, which is used to fund local infrastructure and public services. The financial boost extends to many sectors, from hospitality to transportation, making Orlando a critical economic hub in the state.

Support for Jobs and Businesses

The influx of tourists supports a wide range of businesses, from hotels and restaurants to shops and transportation services. In 2023, the tourism industry was a key contributor to 464,000 jobs in Central Florida. The consistent growth in tourism ensures that these sectors continue to thrive year after year.



HOW TO MAKE MONEY HERE?

In Central Florida, several sectors within tourism generate substantial profit, contributing significantly to the region's economy. The most prominent ones include:



1. Vacation Rentals:

The demand for short-term rentals, especially near major attractions, offers strong returns for real estate investors.

2. Theme Parks and Attractions:

Iconic destinations like Disney World and Universal Studios attract millions of visitors, driving substantial tourism spending.

3. Hospitality:

The hotel and lodging industry benefits from consistent tourism, contributing to the local economy.

4. Investment Properties:

Proximity to major attractions boosts property values, providing profitable real estate opportunities.

These sectors are closely linked to tourism's resilience in the region, with real estate and hospitality investments being particularly profitable. With millions visiting annually, the tourism industry continues to drive job creation, infrastructure development, and tax revenue, making it a key economic pillar for Central Florida.



COMING SOON



In 2024 and 2025, Orlando will be home to several exciting new developments, including major attractions, hotels, and dining experiences that will further enhance the region's appeal and economic impact.

- 1.Orlando Surf Park (2025) - Located in Horizon West, this \$45 million project will feature a massive artificial surf pool, beach areas, volleyball courts, and a surf shop. The park is expected to attract both locals and tourists, contributing to the area's economy through tourism, local spending, and hosting competitive surfing events.
- 2.Olympus in Orlando (2025) - a 250-acre mixed-use development in Clermont, Florida, combining sports, wellness, and entertainment. It will feature world-class athletic facilities, hotels, retail spaces, and residences, aiming to attract global athletes and tourists while boosting Central Florida's economy.
- 3.Area15 (2025) - Near International Drive, is a 300,000-square-foot immersive entertainment venue. It will feature cutting-edge attractions like virtual reality, interactive art installations, live performances, and themed dining and retail. Designed to blend creativity and technology, it aims to attract both tourists and locals, boosting Orlando's economy with its innovative entertainment offerings.

These additions are set to fuel economic growth through increased tourism, job creation, and spending in sectors like hospitality, retail, and entertainment. Major attractions like Epic Universe and the Surf Park will further solidify Orlando's status as a global entertainment hub.

Olympus

The Olympus project in Clermont, Florida, is a groundbreaking mixed-use development combining health, wellness, sports, entertainment, and residential spaces, set to significantly boost the local economy. Spanning 250 acres, it is designed to be a lifestyle destination with a strong focus on sports and wellness.



Economic Impact:

- Job Creation: Olympus is expected to generate over 5,000 jobs, including roles in healthcare, sports training, hospitality, and retail.
- Financial Contribution: The project is estimated to contribute more than \$1.5 billion to the local economy upon full build-out

Key Features:

1. Sports Excellence:

- A 60-acre sports campus with facilities for soccer, ice sports, volleyball, tennis (including the largest red-clay tennis complex in the U.S.), and a 5,800-seat multi-purpose arena.
- A Performance Institute for elite training and recovery, equipped with advanced amenities like hydrotherapy, cryotherapy, and red-light therapy.
- Partnerships with CLASH Endurance for hosting triathlons and endurance sports events

2. Residential and Hospitality:

- 1,000 residential units and over 1,300 hotel rooms.
- Retail and dining spaces in the Town Center for a live-work-play environment.
- A lakeside amphitheater for cultural events

3. Tourism Boost:

- The venue will attract global athletes and spectators, adding to Clermont's reputation as the "Choice of Champions."
- Hosting elite sports competitions and training will position Olympus as a hub for international events

4. Integration with Nature:

- Proximity to Lake Louisa State Park offers outdoor activities like hiking and kayaking, enhancing the community's appeal

Orlando Surf Park

The Orlando Surf Park, spearheaded by Ocean Sports Development, is expected to have a significant economic impact, both locally and regionally. The \$45 million project will introduce a 15-acre artificial surf pool featuring patented solar-powered wave technology. This advanced system can produce customizable waves up to 10 feet high, catering to surfers of all skill levels, from beginners to professionals. The venue will also include an artificial beach, volleyball courts, tiki bars, a surf shop, and a playground, providing a diverse range of attractions for visitors.



Located in Horizon West, near Winter Park, the surf park is anticipated to attract a steady stream of tourists and locals. Orlando's status as the number one tourist destination in the U.S. positions this park as a potential hub for surf tourism. It aims to host professional surfing competitions, which could boost tourism further while creating jobs and driving spending in the surrounding areas. The park's innovative features and pricing model—such as \$100 for a 90-minute surfing session—suggest strong revenue potential.

The project aligns with trends in "eatertainment," blending recreation with dining and retail to enhance the visitor experience. By reimagining a former landfill site, it also incorporates sustainability into its development plan. Though detailed revenue projections are not yet disclosed, the anticipated economic benefits include increased visitor spending, job creation, and contributions to the local hospitality sector.

AREA15 Orlando

Set to open in 2024, is a groundbreaking immersive art and entertainment district located along Interstate 4 in the heart of Orlando's tourism corridor. The 300,000-square-foot venue will sit on 17 acres and feature over 150,000 square feet of leasable retail space. Inspired by the success of AREA15 in Las Vegas—which welcomed nearly 2 million visitors in its first year and generated over \$300 million in economic activity—it is poised to make a substantial economic impact in Central Florida.



Key Features:

- Immersive Attractions: Interactive art installations blending creativity and cutting-edge technology.
- Live Entertainment: Concerts, themed nightlife, and boundary-pushing production shows.
- Unique Dining and Retail: Exclusive bars, restaurants, and curated shops.
- Event Spaces: Flexible venues for private and corporate gatherings, alongside rotating exhibitions.

Economic Impact:

AREA15 Orlando is projected to generate hundreds of millions of dollars in annual revenue and create thousands of jobs. The Las Vegas location's success—with over 1,000 jobs created and millions in visitor spending—serves as a benchmark, suggesting a similar or greater financial impact due to Orlando's status as a global tourism hub. Additionally, its location near Walt Disney World and Universal Studios enhances its potential to attract millions of tourists annually, boosting local businesses and increasing regional economic activity.

AREA15 Orlando is not only expected to redefine the local entertainment landscape but also to significantly enhance Orlando's cultural and economic vitality. Its innovative attractions and sustainability initiatives, such as incorporating solar energy, ensure its appeal to modern, experience-seeking consumers.



VACATION HOMES

1. High Tourist Demand

Orlando attracts millions of tourists annually, ensuring high occupancy rates for vacation rental properties, especially during holidays and major events.

2. Attractive Return on Investment

Vacation homes in Orlando can generate consistent income through short-term rentals, offering a strong financial return.

3. Resilient Real Estate Market

The local real estate market is robust, supported by a growing economy and constant tourist influx, which helps maintain price stability.

4. Appreciation and Continuous Growth

Infrastructure improvements and the expansion of tourist attractions drive property value appreciation in the region.

5. Ease of Rental Management

The area is home to numerous specialized property management companies, making it ideal for international investors looking for hassle-free administration.

6. Investment Diversification

Owning property in Orlando diversifies your portfolio and provides exposure to the U.S. market, which holds significant profitability potential.

7. Personal Use

Beyond generating income, the property can be used by the investor and their family, combining profit with leisure.



Vacation homes play a crucial role in driving the economy in Orlando, particularly through tourism, real estate, and job creation. These properties attract both domestic and international visitors, including high-demand markets from Canada, Brazil, and Europe, contributing to significant tourism revenue. Guests spend on dining, entertainment, shopping, and other local activities, directly benefiting Orlando's local businesses.

In terms of employment, the vacation home market supports various sectors like property management, landscaping, cleaning, and construction, generating jobs and sustaining the local workforce. The demand for vacation homes has also spurred real estate development, leading to increased construction, higher property values, and growth in surrounding areas.

Vacation homes contribute substantially to local taxes, such as property taxes, sales taxes, and tourist development taxes, which fund community services and infrastructure. In Osceola County alone, vacation rentals generate millions in tourist tax revenue, further supporting local economies.

Moreover, these properties extend the tourism season by attracting visitors year-round, ensuring a steady economic flow and increased local spending even during off-peak periods.

The market's strong investment appeal attracts both domestic and international investors, fueling property transactions and long-term investments. As a result, Orlando's vacation rental sector positions the region as a premier tourist destination, enhancing the area's reputation while continuing to grow its economic impact.





SONOMA RESORT



Sonoma Resort in Orlando is a prestigious gated community located just a few minutes away from the heart of Kissimmee and Orlando's top attractions. Designed to offer luxury and comfort, it's a sought-after destination for vacationers and investors alike. Here's an overview of what Sonoma Resort has to offer:

1. Prime Location

- Close proximity to Walt Disney World (about 20 minutes by car).
- Easy access to Universal Studios, SeaWorld, and other Orlando attractions.
- Nearby shopping and dining at The Loop, an open-air shopping center with retail stores, restaurants, and entertainment options.

2. Luxury Amenities

- Clubhouse: Offers a modern and spacious area for guests to relax.
- Resort-Style Pool: Large swimming pool with a lounge deck and cabanas.
- Fitness Center: Fully equipped gym for guests to maintain their workout routine.
- Recreational Facilities: Include playgrounds and walking trails.

3. Homes and Floor Plans

- The community features luxurious single-family homes and townhomes.
- Homes typically range from 4 to 15 bedrooms, catering to large families and groups.
- Modern designs with open layouts, gourmet kitchens, private pools, and spacious living areas.

4. Vacation Rental Friendly

- Sonoma Resort is zoned for short-term rentals, making it a prime choice for investors targeting the vacation rental market.
- Homes are designed to accommodate large groups, a key feature for rental profitability.

5. Natural Surroundings

- Situated near Shingle Creek Regional Park, the resort offers opportunities for outdoor activities such as kayaking and hiking.

6. Secure and Exclusive

- As a gated community, Sonoma Resort offers added security and privacy for residents and guests.
-

WHY INVEST IN SONOMA RESORT?



- **Strong Tourism Market:**

Orlando attracts millions of visitors annually, ensuring a steady demand for vacation rentals.

- **High ROI Potential:**

Properties in the community are popular on platforms like Airbnb and VRBO.



- **Appeal to Families and Groups:**

The spacious homes and proximity to major attractions are a big draw.



UNIQUE OPPORTUNITY

2610 CALISTOGA AVENUE, KISSIMMEE, FL 34741



Indulge in luxury at this beautifully furnished 8-bedroom vacation retreat, located in the exclusive Sonoma Resort in Orlando, just minutes from Disney and next to The Loop, a premier shopping and entertainment hub. With a guest capacity of 18, this home is perfect for large families or groups, even offering pet-friendly accommodations.

Upon arrival, you'll be captivated by the stunning screened-in sun deck, featuring a sparkling private pool. Lounge in the sun, enjoy poolside dining with a BBQ grill, or unwind in the comfortable sun chairs with a refreshing drink. The garage has been transformed into a lively game room, complete with a billiards table, foosball, and a big screen TV—ideal for friendly competition.

Inside, the open-concept floor plan combines comfort and elegance. The spacious living room invites you to relax with plush seating and a smart TV with high-speed internet. The dining area accommodates 8 at the table, with seating for 4 more at the kitchen island bar. The fully equipped kitchen is designed with granite countertops, two large fridge/freezer combos, ample storage, and two dishwashers to simplify cleanup after meals.

The ground floor hosts a king bedroom and a queen bedroom, while upstairs, you'll find additional bedrooms, a second TV lounge, and plenty of space for everyone. Each bedroom is thoughtfully designed with comfortable bedding, smart TVs, and many offer en suite bathrooms.



Guests also have access to Sonoma Resort's exclusive amenities, including a luxury clubhouse with a lounge, a resort-style swimming pool with poolside loungers, a jacuzzi, and a fitness center. Enjoy a scenic walking/jogging trail or take a quick drive to nearby attractions, such as Disney World, Universal Studios, championship golf courses, and upscale outlets.



Home Features:

- 8 bedrooms, 5 bathrooms
- Private pool with sun deck and BBQ grill
- Garage-turned-games room with foosball, pool table, and big screen TV
- Fully equipped kitchen with high-end appliances and seating for up to 12
- Themed kids' rooms
- High-speed internet and smart TVs in each room
- Complimentary onsite parking and resort access





PROPERTY RENTABILITY RECORDS



Monthly Performance Report

Reporting Period: January-25
Property Name: 2610Calistoga
Number of Bedrooms: 8

CLIENT P&L				
Check-In	Check-Out	Net Revenue	Days Booked	Daily Rate
1/14/2025	1/16/2025	202	2	101
1/17/2025	1/25/2025	1,318	8	165
1/4/2025	1/8/2025	527	4	132
1/30/2025	2/2/2025	520	3	173
	Credit Card Fees	(93)		
	Refunds/Disputes	0		
Net Revenue		2,474	17	143



Monthly Performance Report

Reporting Period: February-25
Property Name: 2610Calistoga
Number of Bedrooms: 8

CLIENT P&L				
Check-In	Check-Out	Net Revenue	Days Booked	Daily Rate
2/15/2025	2/17/2025	386	2	193
2/26/2025	3/1/2025	501	3	167
2/2/2025	2/8/2025	901	6	150
2/8/2025	2/15/2025	1,263	7	180
2/21/2025	2/24/2025	590	3	197
	Credit Card Fees	(74)		
	Refunds/Disputes	0		
Net Revenue		3,568	21	177



Monthly Performance Report

Reporting Period: March-25
Property Name: 2610Calistoga
Number of Bedrooms: 8

CLIENT P&L				
Check-In	Check-Out	Net Revenue	Days Booked	Daily Rate
3/5/2025	3/8/2025	693	3	231
3/18/2025	3/21/2025	492	3	164
3/12/2025	3/18/2025	1,269	6	211
3/22/2025	3/29/2025	1,312	7	187
	Credit Card Fees	(227)		
	Refunds/Disputes	0		
Net Revenue		3,539	19	198



Monthly Performance Report

Reporting Period: April-25
Property Name: 2610Calistoga
Number of Bedrooms: 8

CLIENT P&L				
Check-In	Check-Out	Net Revenue	Days Booked	Daily Rate
4/3/2025	4/7/2025	735	4	184
4/9/2025	4/11/2025	378	2	189
4/11/2025	4/13/2025	380	2	190
4/14/2025	4/17/2025	599	3	200
4/18/2025	4/20/2025	693	2	346
4/24/2025	4/26/2025	378	2	189
4/26/2025	5/2/2025	1,079	6	180
	Credit Card Fees	(198)		
	Refunds/Disputes	0		
Net Revenue		4,044	21	211



Monthly Performance Report

Reporting Period: May-25
Property Name: 2610Calistoga
Number of Bedrooms: 8

CLIENT P&L				
Check-In	Check-Out	Net Revenue	Days Booked	Daily Rate
5/3/2025	5/5/2025	245	2	123
5/7/2025	5/11/2025	584	4	146
5/16/2025	5/18/2025	295	2	148
5/18/2025	5/24/2025	722	6	120
5/24/2025	5/31/2025	1,370	7	196
	Credit Card Fees	(209)		
	Refunds/Disputes	0		
Net Revenue		3,008	21	146



Monthly Performance Report

Reporting Period: June-25
Property Name: 2610Calistoga
Number of Bedrooms: 8

CLIENT P&L				
Check-In	Check-Out	Net Revenue	Days Booked	Daily Rate
6/2/2025	6/6/2025	548	4	137
6/6/2025	6/10/2025	751	4	188
6/21/2025	6/28/2025	1,244	7	178
6/28/2025	7/4/2025	1,627	6	271
	Credit Card Fees	(161)		
	Refunds/Disputes	0		
Net Revenue		4,008	21	193



Monthly Performance Report

Reporting Period: July-25
Property Name: 2610Calistoga
Number of Bedrooms: 8

CLIENT P&L				
Check-In	Check-Out	Net Revenue	Days Booked	Daily Rate
7/5/2025	7/8/2025	426	3	142
7/8/2025	7/12/2025	843	4	211
7/12/2025	7/15/2025	523	3	174
7/15/2025	7/20/2025	901	5	180
7/21/2025	7/26/2025	872	5	174
7/26/2025	7/29/2025	329	3	110
7/31/2025	8/3/2025	659	3	220
	Credit Card Fees	(409)		
	Refunds/Disputes	0		
Net Revenue		4,145	26	173



Monthly Performance Report

Reporting Period: August-25
Property Name: 2610Calistoga
Number of Bedrooms: 8

CLIENT P&L				
Check-In	Check-Out	Net Revenue	Days Booked	Daily Rate
8/5/2025	8/29/2025	2,963	24	123
8/31/2025	9/5/2025	527	5	105
	Credit Card Fees	(274)		
	Refunds/Disputes	0		
Net Revenue		3,216	29	114



Monthly Performance Report

Reporting Period: September-25
Property Name: 2610Calistoga
Number of Bedrooms: 8

CLIENT P&L				
Check-In	Check-Out	Net Revenue	Days Booked	Daily Rate
9/7/2025	9/18/2025	1,231	11	112
9/18/2025	9/19/2025	126	1	126
9/30/2025	10/16/2025	1,931	16	121
	Credit Card Fees	(260)		
	Refunds/Disputes	(46)		
Net Revenue		2,983	28	120



TAXES

BRUCE VICKERS, CFC, CFBTO, ELC.

OSCEOLA COUNTY TAX COLLECTOR 407-742-4000

NOTICE OF AD VALOREM TAXES AND NON-AD VALOREM ASSESSMENTS 2024

PARCEL ACCOUNT NUMBER	ESCROW CD	ALT KEY	EXEMPTION CODES	MILLAGE CODE
R072529-216600011210		1035262		200

**See back for code description

2610 CALISTOGA AVE

SONOMA RESORT AT TAPESTRY PH 1
PB 23 PG 101-105 LOT 121

\$9,834.76

Paid 03/20/2025

AD VALOREM TAXES							
TAXING AUTHORITY		MILL RATE	ASSESSED VALUE	EXEMPTION AMOUNT	TAXABLE VALUE	TAXES LEVIED	
OSCEOLA CO	407-742-1800	6.7000	529,604	0	529,604	3,548.35	
SAVE OSC MAN	407-742-1800	0.0960	529,604	0	529,604	50.84	
SCH STATE LW	407-870-4823	3.0950	602,700	0	602,700	1,865.36	
SCH LOCAL BD							
CAPITAL OUTLAY	407-870-4823	1.5000	602,700	0	602,700	904.05	
DISCRETIONARY	407-870-4823	0.7480	602,700	0	602,700	450.82	
KISSIMMEE	407-518-2219	4.6253	529,604	0	529,604	2,449.58	
SFWM D EVERG	561-686-8800	0.0327	529,604	0	529,604	17.32	
SO FL WATER	561-686-8800	0.0948	529,604	0	529,604	50.21	
SFWM D OKEE	561-686-8800	0.1026	529,604	0	529,604	54.34	
LIBRARY DIST	407-742-1800	0.3000	529,604	0	529,604	158.88	
SAVE OSC DBT	407-742-1800	0.0666	529,604	0	529,604	35.27	
TOTAL MILLAGE		17.3610	AD VALOREM TAXES			\$9,585.02	

NON-AD VALOREM ASSESSMENTS		
LEVYING AUTHORITY	RATE	AMOUNT
Flora Ridge EFBD	407-870-4825	Varies
Household Chemical Waste	407-742-1800	@ 4.0000
NON-AD VALOREM ASSESSMENTS		\$249.74

COMBINED TAXES AND ASSESSMENTS	\$9,834.76
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If Postmarked By Please Pay	Mar 31, 2025 \$0.00				
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BRUCE VICKERS, CFC, CFBTO, ELC.

OSCEOLA COUNTY TAX COLLECTOR 407-742-4000

NOTICE OF AD VALOREM TAXES AND NON-AD VALOREM ASSESSMENTS 2024

If Postmarked By Please Pay	Mar 31, 2025 \$0.00				
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MUST BE PAID IN U.S. FUNDS THROUGH A U.S. BANK (NO POST DATED CHECKS) TO BRUCE VICKERS, TAX COLLECTOR • PO BOX 422105 • KISSIMMEE, FL 34742

RETURN WITH PAYMENT					
	 * 1 + 1 0 3 5 2 6 2 + 2 0 2 4 *				

**See back for code description

PARCEL ACCOUNT NUMBER	ESCROW CD	ALT KEY	EXEMPTION CODES	MILLAGE CODE
R072529-216600011210		1035262		200

Paid 03/20/2025 Receipt # 0166048

\$9,834.76





SCAN FOR PRICE



ABOUT

LAURA TEIXEIRA CENTRAL FLORIDA | BROKER®

I discovered my passion for the real estate market through personal experiences of buying and selling the homes I lived in. I purchased my first home in 2007 and, from there, went on to buy and sell others as I moved through seven different cities over the next 13 years, from Cape Cod to Southern California and Florida.

Through these personal transactions, my husband and I realized firsthand how profitable and secure investing in real estate can be. This realization motivated me to take action; I studied Real Estate Investment at Harvard University and became an investor.

With an extensive international network of professionals, along with my personal experiences as a consumer and my expertise as a real estate agent—which includes a continually evolving understanding of the global economy—I work to deliver personalized and effective service to my clients. I operate with a clear understanding that each client has unique needs and goals, striving to provide reliable and up-to-date information that gives them the confidence of being presented with the best opportunities available.

I work alongside a dynamic sales team and have the support of an experienced and knowledgeable associate. Together, we strive to ensure that our clients always receive thoughtful and well-informed responses.

It is my personal mission to provide my clients with a superior experience. Whether it's finding their dream home, an investment property, or selling a luxury estate, I am committed to delivering an exceptional experience.



@laurateixeirafloida



Laura Teixeira

+1 941-284-5254
contact@nobskarealestate.com
2295 S Hiawasse Rd Orlando, FL 32835

Nobska
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Nobska

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WWW.NOBSKAREALESTATE.COM
